

# REQUESTING A PROPOSAL.



## Payment methods

Deposit into Gallumphing's bank accounts.

## Terms and Conditions

- Once required -Economic proposal valid for 30 days
- Cost includes a Product Manager who will attend the account and receive requirements and material to meet the development and delivery times.
- Project duration: Depends on complexity; estimated timeframe for basic plan is 1 month.
- Payment: 40% Initial - 60% Payment upon delivery.
- Product with 1 month post-delivery warranty- includes:
- Bug fixes and technical support.



# ADDITIONAL SERVICES

Description	Qty	Price	Total
Coverage x 100 Additional M <sup>2</sup>	1	\$50	
Additional scouting day (4 hrs) -Recognition of spaces and lifting of material	1	\$80	
Capture aerial shots with a drone.		\$800	
3D Designs or Customized Graphic Pieces **	1	\$35	
Music in Tour / Sound effects	1	\$65	
Audiovisual services pre and post: Custom Content Recording and Tutorials ***	1	\$70	
User interface design****	1	\$780	
Integration with Analytics*****	1	\$280	

\* Estimated price -Requires evaluation

\*\* Price per piece

\*\*\* Price per video/voiceover includes post production

\*\*\*\* Estimated Price Evaluation required (1) delivery time

\*\*\*\*\* Estimated Price Evaluation required + (1) delivery time

## Terms and Conditions

Economic proposal valid for 30 days.

Additional costs impact delivery dates.

Final prices subject to technical and functional evaluation.

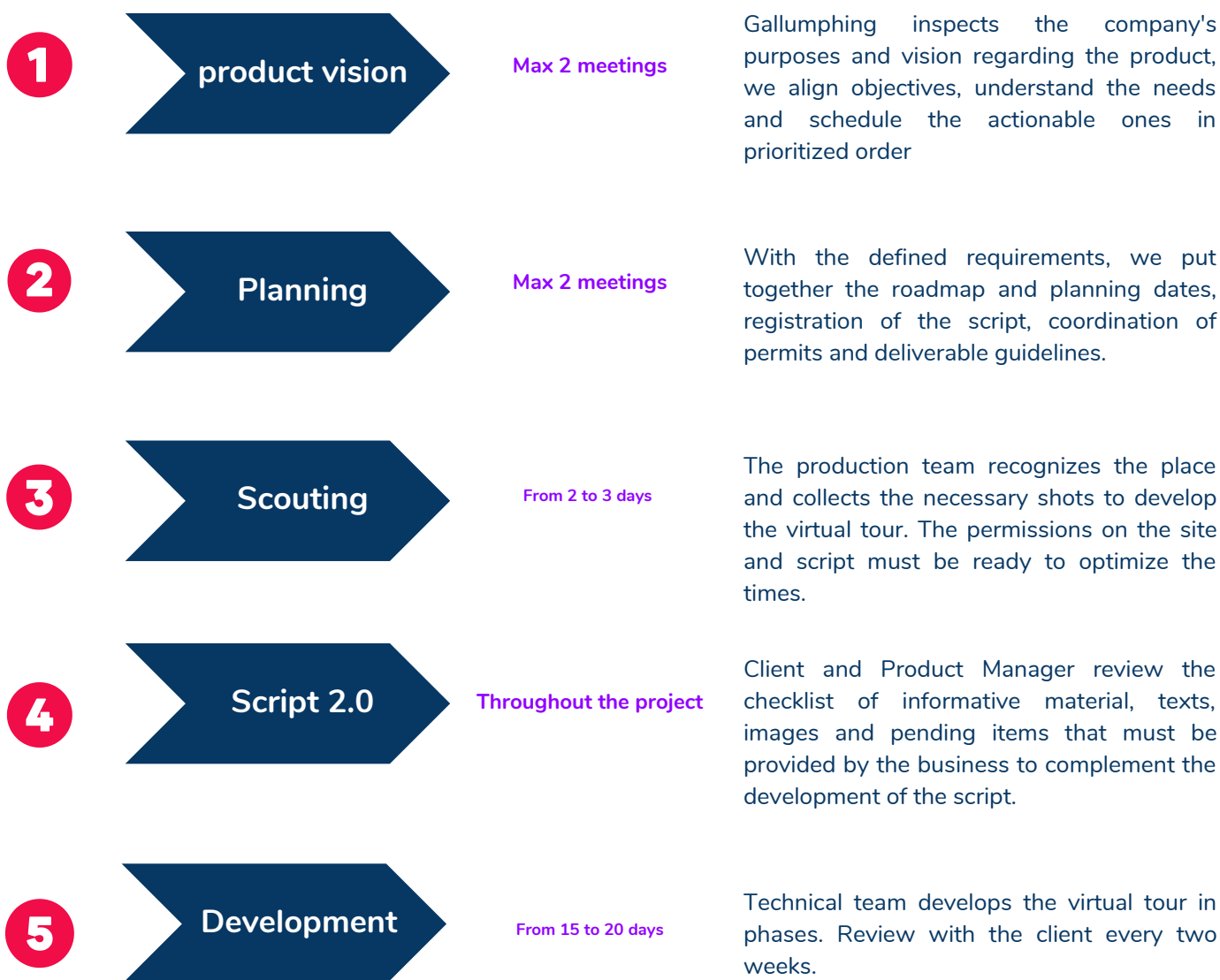


# FREQUENT QUESTIONS

## 1.1. What are the first steps?

The economic proposal must be approved/negotiated and the advance must have been disbursed in the official Gallumphing accounts. Immediately afterwards, the Gallumphing representative who will attend the account will contact you to start the coordination.

## 1.2. How is the process?





## FREQUENT QUESTIONS

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### **1.3. Can additional services be requested during the development of a project?**

Yeah. All our additional services can be included during the development of a project. Taking into account the conditions of the additional services and the possible increase in delivery times, the client may request services. Prices subject to evaluation and validity of economic proposal.

### **1.4. Are the delivery times fixed?**

Virtual tour projects may vary according to the complexity of the project, square meters of coverage, number of additional services and compliance by the client in the delivery of complementary material.

### **1.5. Are all virtual tours VR?**

The server we use has the option to live the experience with a VR device. However, in the initial requirements this functionality must be considered to take the design, rendering and development measures to be able to support the service. Subject to additional costs

### **1.6. Are all virtual tours accessible via the web?**

di, the Matterport license is renewed every year and will be valid for as long as the client wishes to maintain it.

### **1.7. Does the development include a periodic update service?**

No, the service includes a one-month warranty. If during the post-delivery month there is any software or content update that must be carried out, it will be covered. Other system or content updates must be requoted

## IT IS A PLEASURE TO SERVE YOU AND ACCOMPANY YOU TO MAXIMIZE YOUR VALUE PROPOSAL.

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At Gallumphing we focus on fostering the growth of the innovation ecosystem in Latin America. To achieve this goal, we work in collaboration with each of our clients to identify the best solution for their needs. We look at particular use cases in each industry and look for new ways to reap the benefits of the technology we promote. The most important thing is that we understand the needs of each client and the methodology we use to design each experience.

If you have doubts, concerns or inquiries about our proposal, do not hesitate to contact us through this medium. We will be happy to assist you as soon as possible.

Sincerely

Sales Team

